



**SPARTECH COLOR & COMPOUNDS
KEARNY OPERATIONS**

May 2, 2008

Dear Customer

Please pardon my use of the term “ customer “ vs. personally addressing this communication to your attention, but I felt the timeliness of this message precluded a formal letter.

Effective, May 19, 2008, Spartech Color & Compounds located in Kearny NJ will increase the prices of all its PVC compounds by + \$0.037 to cover increases in the prices of raw materials being implemented by virtually all the major raw material producers.

Instead of paraphrasing the presentation of their justification for these increases I have chosen to attach copies of all of them, and their increases are effective immediately.

PVC +\$0.04, Plasticizer +\$0.03-\$0.04, Fillers +\$0.01-\$0.02 lead the way. Processing aids & stabilizers are also moving upwards, the Rohm & Haas letters are typical of what we are seeing.

I also want you to know that should the industry change their mind about these announcements, and you all know that sometimes they have, I will return all or a portion of the \$0.037 in June.

I believe, however, that this is a real change and not industry posturing, and I do not believe that this will go away.

Thank you for being our customer. We appreciate your business and will continue to work hard to earn your business during these very awkward times.

**Peter M. Byra
Business Manager
Spartech Color & Compounds
Acrylic Film, Specialty & Vinyl Products**

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