



Spartech

Color & Specialty Compounds

®

Dear Customer:

Effective for all shipments made on or after August 1, 2008 Spartech Calendered & Converted Products will implement a \$0.10/lb increase on all PVC related raw materials as a result of rapid increases by our major raw material suppliers. Because of the volatility and frequency of the increases that have been imposed on us by our suppliers, we thought we would clarify for you recent price announcements concerning major raw material groups:

Resin – total \$0.10/lb.

Plasticizer – total \$0.17/lb.

Stabilizers – total \$0.16/lb.

TiO₂ – total \$0.08/lb.

Pigments – total \$0.15 - \$1.10/lb.

This price increase is in addition to all previously announced price changes.

We appreciate your understanding and want to assure you that we are taking all the necessary steps for both the continued supply of product and the control of future costs. Spartech Calendered & Converted Products is committed to remaining your preferred supplier of high quality, value-added product into the future.

Your Spartech sales representative is available to answer any questions and discuss further details about this price increase.

We want to thank you for your business and support.

Sincerely,

David N Hilton
Business Manager