



# **Spartech**

## **Color & Specialty Compounds**

Dear Customer:

Effective for all shipments made on or after July 15, 2008, Spartech will pass through price increases in the amount of \$0.06 per pound on all products, company-wide. This price increase is necessary to cover non-polymer based cost increases and to be able to adequately serve both your current and future needs. Spartech and all manufacturers are faced with unprecedented price increases on virtually every purchase they make, not just resin-based materials, and we are left with no choice but to pass some of these through.

This increase is in addition to all previously announced resin price changes that have been due to well publicized, sustained and rapid increases by our major raw material suppliers. The resin market continues to be very volatile with rapidly escalating prices that are being imposed on us by our suppliers. In addition to the challenging cost environment that we have been facing, a number of the resins we purchase have recently gone on allocation or such an action may be imminent, making supply of product an additional concern to manage. The management of these costs and supply are our highest priority and we will continue to communicate any changes to you.

We appreciate your understanding and want to assure you that we are taking all the necessary steps for both the continued supply of product and the control of future costs. Spartech Corporation is committed to remaining your preferred supplier of high quality, value-added product into the future.

Your Spartech sales representative is available to answer any questions and discuss further details about this price increase.

Thank you for your business and continued support.

Michael L. Marcum  
Senior Vice President, Color & Specialty Compounds  
& International Business Development  
*Spartech Corporation*

**Headquarters**  
470 Johnson Road • Washington, PA 15301 • (724) 225-2220  
[www.spartech.com](http://www.spartech.com)